Suspicious neck mass

- Full head and neck examination
- Fiberoptic endoscopy

Primary found
- Work-up & treat accordingly

Primary not found
- FNA or open biopsy
  - Carcinoma
    - Head and neck CT
    - Chest X-ray or CT
      - Primary found
        - Work-up & treat accordingly
      - Primary not found
        - PET-CT scan
          - Possible primary
            - Endoscopic examination under general anesthesia with directed biopsies
              - Primary found
                - Treat accordingly
              - Primary not found
            - Endoscopic examination under general anesthesia with multiple biopsies
              - Primary found
                - Treatment protocols for occult primary tumors
              - Primary not found
          - Primary not found
  - Melanoma, hematopoietic or thyroid tumors
    - Work-up & treat accordingly