### Table 2: List of explanatory variables

<table>
<thead>
<tr>
<th>Indicators</th>
<th>Level 1: Organisational</th>
<th>Level 2: Contextual</th>
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</thead>
</table>
| **Receptivity** | **Label**: Clinic is receptive to becoming Family Medicine Groups (FMG) or Network clinics (NC)  
**Coding/Values**:  
0) No; is not a FMG or CR and does not express the desire to become one  
1) Yes; is not a FMG or CR but express the desire to become one  
2) Yes; first-generation FMG (accredited before 2005)  
3) Yes; second-generation FMG/NC (accredited in 2005 or between 2005 and 2010)  | **Label**: Proportion of receptive clinics  
**Aggregation/Measure**: Proportion of clinics that are FMG, NC or express the desire to become FMG or NC in each HSSC territory |
| **Coercive influence** | **Label**: Perceived actions of the HSSC  
**Coding/Values**:  
0) Negative  
1) No action  
2) Positive | **Label**: Proportion of clinics judging positive HSSC actions  
**Aggregation/Measure**: Proportion of clinics that have the value "2) positive" in each HSSC territory |
| **Normative influence** | **Label**: Perceived influence of professional associations  
**Coding/Values**: Score from 0 to 6 | **Label**: Proportion of clinics judging positive the influence of professional associations  
**Aggregation/Measure**: Proportion of clinics that have a score of at least 4/6 in each HSSS territory |
| **Mimetic influence** | **Label**: Perceived influence of other clinics  
**Coding/Values**: Score from 0 to 6 | **Label**: Proportion of clinics judging positive the influence of other clinics  
**Aggregation/Measure**: Proportion of clinics that have a score of at least 4/6 in each HSSS territory |